# **ABHI**

# QUARTERLY COMMUNICATIONS UPDATE

Q2 2023



# JONATHAN EVANS DIRECTOR, COMMUNICATIONS & EVENTS, ABHI

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Dear member,

Thank you for all of the feedback on the first of these quarterly reports.

These updates are designed to provide you with a snapshot of ABHI's recent activities, as well as highlighting what we have coming up across our programme of meetings and events.

As a member of ABHI, all staff within your company are entitled to receive our communications and they can subscribe to these via the homepage of our <u>website</u>. We have four mailing lists they can join, covering our regular updates, our fortnightly newsletter, ABHI's UK events and our international programme.

Every update that we send to the membership is also recorded in the <u>members' area</u> of our website, with access only available to members. Here, you will also find the minutes from previous group meetings, as well recordings from recent webinars.

To ensure your colleagues are kept up to date on the work of ABHI, and the opportunities to get involved, please do pass these reports on to your teams in the UK and across other markets.

It has been another busy quarter for ABHI, and the announcements that came out from the Chancellor in May, particularly around the ongoing programme of regulatory work, were an example of how involved we are with senior government across the matters that are impacting our industry. We can only advocate on your behalf effectively when you provide us with insight on the business landscape, so please continue to share with us the issues that you are facing, such that we can push for improvements on your behalf.

I also wanted to highlight these dates for your diary: 16th - 17th October 2023. For the first time in a decade, we are hosting our annual conference across two days, where we will cover the two most important elements impacting industry. Day one will focus on doing business within the UK market, with sessions addressing current market access initiatives, sustainability, and the procurement landscape. Day two will be all about regulation, perhaps the most business-critical aspect of our industry. The day will provide detail on the UK's new regulatory framework, and how this system is interacting with other key global jurisdictions. Registration for the ABHI UK HealthTech Conference is available here, and the early bird rates will run through to the end of August. I hope to see many of you at the event.

# ABHI'S 2023 PRIORITIES

**Key Work Areas** 



Strategic leadership provided by the ABHI Board, delivered through our network of member groups

# ACTIVITY SNAPSHOT: APRIL - JUNE 2023



To support their delegation to the UK,
ABHI partnered with the
Miami-Dade Beacon Council,
to co-host a networking
event for SMEs interested
in understanding the
opportunities for doing
business in Miami and
the state of Florida.



In representing the
HealthTech industry, Peter
Ellingworth joined 200 UK
business leaders at the
Prime Minister's inaugural
Business Connect event,
where our sector was
called out as a key growth
industry.



We announced the next set of nominations for the Innovation in HealthTech:
Recognising Excellence campaign, which is aimed at highlighting and celebrating excellence in HealthTech innovation across the country.



June saw two consultation responses submitted by ABHI, covering the approach to AI regulation and data access.



In May, we were pleased to bring a delegation of members to University Hospitals Birmingham, which provided companies with a great opportunity to hear from Trust leaders on ongoing developments and challenges, as well as strategies for R&D, Data, the use of HealthTech and Procurement.

# ABHI

In June, we held our latest member briefing, which provided an overview of ABHI's work and the **benefits of membership**. Ideal for new members, or new employees at existing member companies, you can view the recording here.



Working with colleagues at **MedTech Europe**, we provided feedback to the MHRA on the transition to the MORE portal, highlighting issues relating to performance and functionality. The transition deadline has since been pushed back to 31 August 2023.

Following the latest meeting of the **Secretary of State led Life Sciences**Council, a range of initiatives were rolled out to support our sector this May. Most significant, is the ongoing programme of regulatory work.



Partnering with the Institute for
Environmental Management and
Assessment (IEMA), we co-hosted a
Carbon Reduction Plans workshop to
identify some of the challenges that
companies are currently facing, and what
guidance would be useful to overcome
such issues.



April saw ABHI host a series of sustainability and social value webinars for members.

This included:

- An Environmental Policy Update (recording available here),
- A session with NHS Services Scotland (<u>recording available here</u>) and
- A briefing on modern slavery in the NHS procurement process (recording available here).



Jane Lewis contributed to the Flexible Apprenticeships Life Sciences Manual, alongside the Department for Education, the Office for Life Sciences, ABPI and BIA. The guide sets out how flexibilities in apprenticeships can be used and delivered in Life Sciences to meet the needs of employers and apprentices.

Chaired by Neil Mesher, and sponsored by Health Minster Will Quince, the **Health Technology Partnership**, industry's formal interface with Government, met in April, with a focus on growing the sector.

# **ACTIVITY SNAPSHOT: APRIL - JUNE 2023**



With HealthTech continuing to flourish in Northern Ireland, **Richard Phillips** spoke at **HIRANI's summer evening networking event**, providing perspectives on national life sciences policy.



Peter Ellingworth gave evidence to the UK Trade and Business Commission, where he discussed regulatory alignment and better support for exporters in the context of future trade deals.



Since the establishment of **Coronavirus Test Device Approvals (CTDA)** regulatory regime,
ABHI has advocated for its management structure
to sit within the MHRA. In May, we were pleased
to see this happen, with the transition to the MHRA
from UKHSA.



HealthTech was a strong feature of this year's **NHS Confed Expo event**, and **Luella Trickett** joined the panel sessions to discuss the critical need for improved adoption practices.



Luella Trickett joined the Institute for Government for a discussion on how the NHS can minimise waste and learn lessons from the pandemic about improving procurement processes.

A recording can be watched here.

We were pleased to see
healthcare's importance
recognised as the UK launched
its Semiconductor Strategy.
We look forward to working with
government, and a cross-sector
of industries, to ensure the
strategy is effective.



The ABHI US Accelerator class of 2023 saw its latest visit to Tennessee, for a week of high level meetings and networking across one of the country's most dynamic states.



Detailing the HealthTech opportunity, **Eleanor Charsley** attended a life sciences roundtable with Lord Harrington, who is <u>leading a review</u> into the government's approach to attracting foreign direct investment.

Discussing healthcare's hot topics, **Luella Trickett** joined ABHI member, **Addleshaw Goddard**, for a brilliant evening event in April, which focussed on current and future trends that healthcare leaders need to consider in the year's ahead.



ABHI submitted feedback to the **Department of Health and Social Care**, to inform the development of the government's major conditions strategy for England.



Andrew Davies had a busy London Tech Week, joining the main stage for the **Founders Forum HealthTech panel** session and also speaking at the Al Summit.



Members of the ABHI team were pleased to exhibit at Med Tech Expo - the UK's leading showcase for medical design and manufacturing technology. Across a busy two days at Birmingham's NEC, it was a great opportunity to discuss the benefits of ABHI membership with delegates.

# ABHI'S GROUPS:

# July - September meetings 2023

JULY	AUGUST	SEPTEMBER
3 <sup>rd</sup> ABHI Public Affairs	<b>16<sup>th</sup></b> ABHI Legal Issues	4 <sup>th</sup> ABHI Cardiovascular
<b>7</b> <sup>th</sup> ABHI Ophthalmology		4 <sup>th</sup> ABHI Spine
12 <sup>th</sup> ABHI Surgical Instruments		5 <sup>th</sup> ABHI Wound Care
13th ABHI Patient Safety		6th ABHI Medical Devices Regulatory
18 <sup>th</sup> ABHI Digital Health		11th ABHI Public Affairs
		11th ABHI Sustainability
		12th ABHI Robotic Assisted Surgery
		12 <sup>th</sup> ABHI Digital Health
		13 <sup>th</sup> ABHI HR
		14th ABHI Value & Access
		18th ABHI Scotland
		21st ABHI Orthopaedics
		28th ABHI IVD Regulatory

To join any of our group meetings, please write to enquiries@abhi.org.uk



## ABHI'S 2023 conferences: Dates for your diary

11th July ABHI Women in Leadership Networking Event.
Register here.

13th July International Trade Briefing. Register here.

20th September ABHI Sustainability Conference. Register here

16th - 17th October The UK HealthTech Conference. Register here

**7**th **November** ABHI Digital Health Conference. Save the date.

27th November ABHI Diagnostics Conference. Save the date.



# Join ABHI Around the Globe



#### **Global Health Exhibition**

Riyadh, 2<sup>nd</sup> - 4<sup>th</sup> October 2023



#### **MEDICA Fair**

Dusseldorf,

13th - 16th November 2023



#### **Arab Health**

Dubai,

29th January - 1st February 2024



# China International Medical Equipment Fair (CMEF)

Shanghai, April 2024





#### **ABHI US Accelerator 2024**

USA, Nationwide, 12 month programme

Contact **lottie.mcmahon@ahbi.org.uk** or visit www.abhi.org.uk/international







# **WELCOME TO ABHI**

This quarter, we were pleased to welcome the following new members to ABHI:







Cepheid UK Ltd

**DQS Medizinprodukte UK LTD** 







**Ethypharm Digital Therapies SAS** 

**GAMA Healthcare Ltd** 



**ETHOS Ltd** 





**MNHI Maternal Newborn Health Innovations** 



**Patient Guard Limited** 



ZimVie



**Burges Salmon LLP** 



**Dialogue Language Services** 



**Kennedys Law LLP** 



**Nuralogix UK Limited** 



APA Parafricta Ltd



Movianto UK Ltd





#### **Paul Benton**

Managing Director, International

#### Michelle Michelucci

**Lottie McMahon** 

Head of International Events

International Manager

Supports UK businesses to grow in international markets.

**ABHI Groups:** International

## **Richard Philips** Director, Strategy

#### **Eleanor Charsley**

**Jonathan Evans** Director, Government Affairs Director, Communications

### Judith Mellis

Senior Manager, **UK Market Affairs** 

Responsible for ABHI's strategy communications, and policy development on healthcare, trade and parliamentary activity.

## **Luella Trickett**

Director, Value & Access

### **Addie MacGregor**

Sustainability Executive

Leads on embedding value-based procurement, and adoption and spread of technologies across innovation pathways, and the sustainability agenda.

& Events

## **Andrew Davies** Digital Health Lead

Responsible for ABHI's digital health agenda, including data, regulation and market access work streams, as well as links to the investment community.

#### Key Stakeholders include

- evelopment Office mbassy staff verseas UK posts evolved nation's trade departmer S health systems and partners verseas industry associations

#### Key Stakeholders include

- Life Sciences Council
- Health Technology Partnership
- NHS Confederation & NHS Providers Regiona

- > Patient organisations
  > Confederation of British Industry
  > The Royal College of Surgeons of England
  > The Royal College of Physicians
- Northern Ireland & Scotland
- UK Research and Innovation National Institute for Health Research
- Business Environment BoardIndustry Leadership Group (ILG) for Life Sciences
- in Scotland & the ILG HealthTech workstream
- Musculoskeletal groupsPatient Safety Commissioner

#### Key Stakeholders include

- > Supply Chain Coordination Limited
- NHS England/Improvement procurement & reimbursement
- Department of Health & Social Care pro-
- curement & reimbursement
- The AHSN Network
- Accelerated Access Collaborative
- The National Institute for Health & Care Excellence
- Scottish Health Technologies Group
- Health Technology Wales
- MedTech Forum
- The Greener NHS Programme
  Royal College of Ophthalmology

### Scan4Safety (4 nations)

#### Kev Stakeholders include

NHS England **)** MHRA

NHS Digital

Health Data Research UK > Accelerated Access Collaborative

Health Research Authority

) Wales National Wound Care Strategy Programme

> Part IX Drug Tariff

#### Key Stakeholders include

Key Stakeholders include

ns England/Improvement leadership e Sciences Coupeil

ternational bilateral trade organisation agree fe Sciences Trade Advisory Group hairs/CEOs of Government bodies cotland Life Science Industry Liaison Group

lfe Sciences Council
eath Technology Partnership

llobal Medical Technology Alliance

Leadership &

- NHS England Diagnostics Transformation Programme
- NHS England Diagnostics Industry Advisory

Notified Bodies

- NHS England Cancer Innovation Expert
- Advisory Group

  NHS England Cancer Programme
- DHSC Diagnostics Strategy
- Royal College of Radiologists
- Royal College of PathologistsInstitute of Biomedical Scientists
- Pathology and Imaging Networks
- **)** UK Health Security Agency
- Cancer Alliances
- NHS England Diabetes Programme
  National Diabetes Audit

### **Peter Ellingworth Chief Executive**

#### **Jane Lewis**

#### **Angela Jeffery**

Chief Operating Officer Senior Manager, & Finance Director

Operations

Leads ABHI, as well as senior government and NHS engagement.

ABHI Groups: ABHI Board | HR Leaders Network

# **Phil Brown**

## Director, Regulatory & Compliance

Responsible for present and future medical device, regulatory policy, legal, compliance, ethics and credentialing.

> ABHI Groups: Regulatory | Decontamination Legal Issues | Surgical | Credentialing

### **Steve Lee**

## Director, Diagnostics Regulation

Leads ABHI's diagnostics regulatory strategy.

ABHI Groups: Regulatory | Diagnostics

### **Nishan Sunthares**

### Managing Director, Diagnostics

Leads ABHI's strategy to make high quality diagnostic technologies accessible to all who need them.

ABHI Groups: Diagnostics | Cancer | Diabetes

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