
THE ROLE OF HEALTHTECH IN IMPROVING LIVES

ABHI

www.abhi.org.uk

WHAT IS HEALTHTECH?

Life today is unimaginable without HealthTech.

HealthTech products are integral to the delivery of modern healthcare and the chances are, HealthTech will touch all our lives at some point.

From wound care dressings, knees and hips, MRI scanners and patient monitoring devices, to products incorporating new fields of science that utilise digital data, AI and robotics; there are thousands of high-quality solutions that make up this broad and diverse industry.

These technologies help to manage and improve the health of citizens, rather than just treating illness, enabling a more efficient healthcare system fit for the 21st century.



Implants



Single use



Capital



Instruments



Digital



Diagnostics



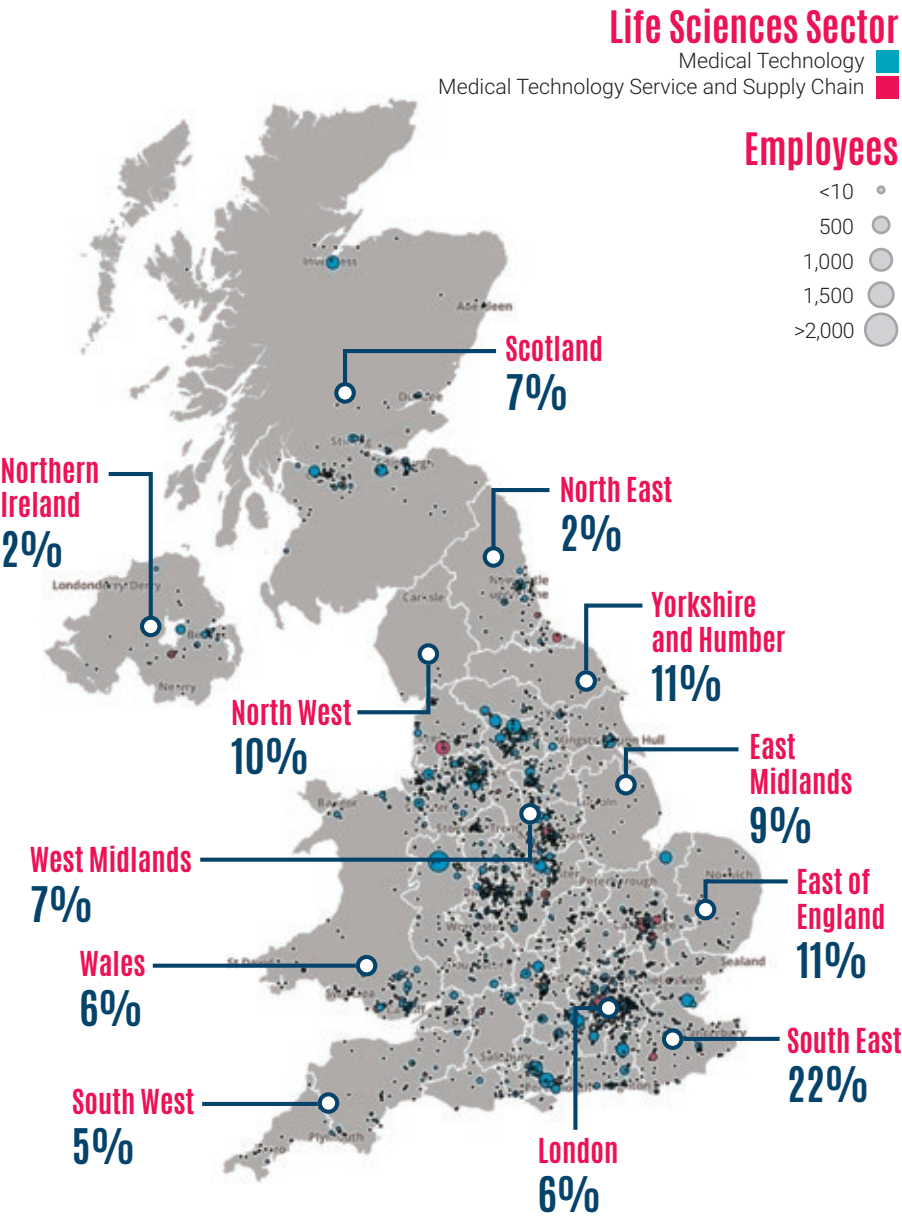
Robot-assisted surgery

THE VALUE OF HEALTHTECH

- ▶ **SME DOMINATED INDUSTRY**
 97% of HealthTech companies have less than **250** employees
- ▶ **£17.8BN TURNOVER**
 There are over **2,600** HealthTech companies in the UK
- ▶ **OVER 97,300 EMPLOYEES**
 HealthTech is the **largest employer** within the Life Sciences industry
- ▶ **THE HEALTHTECH SERVICE AND SUPPLY SECTOR**
 Supports an additional **24,600** people, working across **979** companies
- ▶ **EMPLOYMENT IN HEALTHTECH IS**
 spread right across the UK, providing **high-skilled jobs**, research development and investment

EMPLOYMENT HEAT MAP

HealthTech businesses are located all across the UK, with facilities extending from Plymouth to Inverness and Belfast to Norwich.



Total greater than 100% due to rounding

ABHI BUSINESS SURVEY: THE STRENGTHS



Exports to the US are expected to **increase in 2019**

The sector remains resilient, with **95%** of businesses expecting to either **increase** or **maintain investment in the UK**



56% of companies expect **staffing numbers to grow** in 2019, a **3% increase** on 2018

With a **4% increase**, more non-exporting companies aim to **begin exporting in 2019**



ABHI BUSINESS SURVEY: THE CHALLENGES



The **biggest barriers to growth** in 2019 are: **uncertainties caused by Brexit** and **procurement challenges**

Concerns around **implementation of the new regulations** and **innovation adoption** have also increased



Confidence in the NHS as a place to launch innovations has fallen. **19% see low innovation adoption** as their biggest barrier to growth, compared to **12% in 2017**

Growth forecasts have dropped. **61%** of companies expect growth in 2019, compared to **73%** when asked the same question 12 months ago



83 Members completed the survey, of which **73%** were SMEs

INDUSTRY'S COMMITMENT

Industry will respond to the health and care needs of the UK by developing innovative technologies and generating supporting evidence.

Furthermore, the HealthTech sector will continue to provide many thousands of skilled jobs, whilst promoting the country as a world leading location for research, development and investment.

Industry is dedicated to the highest professional standards and ethical behaviour, ensuring its place as a trusted partner in the delivery of healthcare, and through a commitment to improving diversity and inclusivity.

HealthTech will continue to provide technologies that support the health system to deliver cost effective care, improve the wealth of our nation, and most importantly, deliver high quality outcomes to patients.

ABHI: WHO WE ARE

Representing this sector to government, the NHS and wider industry, is the Association of British HealthTech Industries (ABHI).

With over 280 members, ABHI supports the health technology community to provide products and services that help people live healthier lives. Our work is focused on showing the value of HealthTech and encouraging a healthy environment for economic growth. We help companies understand HealthTech regulation and our work is underpinned by our Code of Business Practice, which all Members adhere to.

WHAT WE DO



Shaping the future

Utilising data and technology to transform healthcare and the lives of patients.



Leading access to HealthTech

Working with the industry and the healthcare system to show the value of health technology.



Influencing regulation

Engaging with regulators and companies to ensure patients can access HealthTech safely and quickly.



Supporting growth

Creating a positive business environment that encourages growth.



Building trust

Driven by our Code of Business Practice, we insist on the highest standards and ethical behaviour.



“The industry needs a strong, clear and co-ordinated voice. ABHI is without doubt well placed to be this voice and I am hopeful for the UK HealthTech industry as a result.”

Professor Sir John Bell, Regius Professor of Medicine, University of Oxford

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