
DIRECTORY OF UK EXHIBITORS

MEDICA 2018

12-15 NOVEMBER

DÜSSELDORF

GERMANY



ABHI




Turning Innovation into Reality

- Quality Systems
- Regulatory Compliance
- Technical Documentation
- Design and Manufacture
- Training

MDM provide resources for the implementation and maintenance of Quality Systems, as well as CE, MDSAP and other regulatory compliance requirements.

We can support or undertake design and provide pilot production including electronic and cleanroom assembly to ensure regulatory compliance is achieved.

To discuss your requirements
at Medica call: +447776128255





MD 80986



Medical Device Management Ltd

31 Braintree Business Park
Braintree, Essex,
CM7 2PU, United Kingdom

Tel: +44(0)1376342303

Email: marketing@medicaldevicemanagement.com

Web site: www.medicaldevicemanagement.com

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www.abhi.org.uk

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by Association of British HealthTech Industries (ABHI)

INTRODUCTION

WELCOME TO MEDICA 2018

I am pleased to welcome you to MEDICA 2018 and the ABHI UK Pavilion.

The world-class UK life sciences sector is renowned for its creativity, research, and outstanding talent. We have a strong and well-deserved reputation for turning innovative ideas into trusted healthcare solutions.

As the largest UK Pavilion within MEDICA, the group highlights the best of our country’s HealthTech sector. It brings together medical device manufacturers and diagnostic companies, as well as new and emerging digitally enabled technologies; really highlighting the breadth of our sector. I am delighted to also welcome to the UK Pavilion, groups from the Department for International Trade, Invest Northern Ireland, and Scottish Development International.

This directory is designed to help you easily locate all of the UK companies exhibiting within the UK Pavilion, their profiles, and contact details. Exhibitors are listed both alphabetically and by product as well as hall location.

If you would like additional support in locating one of our UK exhibitors, or are interested in the work we do, please do visit our ABHI stand at 16-G19-4 and we will be pleased to help you.

We hope that you are able to meet as many of our UK exhibitors as possible and see for yourself why the UK is a world leader in HealthTech.

Phil Kennedy,
Chairman ABHI

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EXHIBITORS
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HALL 16

ABHI

Hall 16, Stand G19-4

107 Gray's Inn Road, London, WC1X 8TZ

+44 (0)20 7960 4360

enquiries@abhi.org.uk

www.abhi.org.uk

@UK_ABHI

ABHI is the UK's leading health technology trade association. With over 280 members, ABHI supports the health technology community to provide products and services that help people live healthier lives.

Our work is focused on showing the value of HealthTech and encouraging a healthy environment for economic growth. We help companies understand HealthTech regulation and our work is underpinned by our Code of Business Practice, which all Members adhere to.

ABHI is leading the UK Pavilion in Hall 16 with around 100 exhibitors looking to meet new export partners. These companies supply a wide variety of products ranging from woundcare and surgical instruments to medical imaging and telehealth solutions.

ABHI

Actisound Limited

Hall 16, Stand G04-5

2nd Floor Waverley House,
7-12 Noel Street, London, W1F 8GQ

+44 (0)20 7691 3572

info@actisound.com

www.actisound.com

@Actisound

Actisound is the newest product from Guided Therapy Systems, an intense therapeutic ultrasound (ITU) device for pain relief and repair of musculoskeletal injuries. This completely non-invasive treatment performs like a very fast and efficient, invisible scalpel deep below the surface of the skin. The treatment can be performed in the office setting, lasts less than 10 minutes and works without the complications or recovery time associated with minimally invasive procedures or traditional surgeries.

Guided Therapy Systems
ACTISOUND

HALL 16

Advanced Medical Solutions

Hall 16, Stand F04-3

33 Road One, Winsford, Cheshire, CW7 3RT

+44 (0)1606 863 500

info@admedsol.com

www.admedsol.com

Advanced Medical Solutions (AMS) is a developer, producer, and supplier of innovative medical devices in areas of accelerating healing and managing wounds, minimising adverse surgical outcomes and sealing and closing tissue. AMS will be introducing LiquiBand Fix8 Open™ an open version of the revolutionary atraumatic hernial mesh fixation device, LiquiBand Fix8®.

AMS will be highlighting our latest generation of market leading topical skin adhesives, the LiquiBand® Exceed portfolio and the German, Resorba® range of sutures and biosurgical dressings. AMS will also feature new surgical silver post-operative dressing, PHMB foam dressings alongside our established Alginate and foam AWC dressings.

Advanced Ultrasound Electronics Ltd



Hall 16, Stand F10-2

9 Cirrus Park, Lower Farm Road, Moulton Park,
Northampton, NN3 6UR

+44 (0)1604 806446

info@aueltd.co.uk

www.aueltd.co.uk

@aueltd

Advanced Ultrasound Electronics UK Ltd, based in Northampton, UK, repair ultrasound parts to component level for Philips, GE, Hitachi Aloka, Canon, SonoSite and Siemens amongst others, and can provide repaired, new and used ultrasound parts, probes and systems.

We offer in-house repairs for portable systems and have GE, Philips and SonoSite systems available to rent if required.

We have a range of CPD approved biomed based training courses, from Introduction to Ultrasound through to various advanced system specific courses focusing on next level repairs.


Please contact us by email or phone for further details.

HALL 16

Applied Nanodetectors

Hall 16, Stand G19-1

 Wenta Business Centre, 1 Electric Avenue,
Enfield, London, EN3 7XU

 +44 (0) 2079 890117

 info@applied-nanodetectors.com


 www.applied-nanodetectors.com

 @AppliedNanoD

Applied Nanodetectors is developing point-of-care exhaled breath tests for the effective management of chronic conditions, such as diabetes and asthma. We have developed a unique sensor array platform printed on low cost substrates that can be incorporated into a handheld device to measure breath biomarkers. These sensor arrays can detect many chemicals in real time to give more accurate results than conventional gas sensors. Regular use of a breath test would provide an effective point-of-care treatment, lead to a reduction in healthcare costs, and improve patient outcomes.

ASep Healthcare

Hall 16, Stand G25-1

 Units T9-T10, Liverpool Science Park, 131 Mount Pleasant,
Liverpool, Merseyside, L3 5TF

 +44 (0)1442 899942

 support@asephealthcare.com

 asephealthcare.com

 @asephealthcare

ASep's goal is to make blood collection simpler, intuitive and stress-free for caregivers and patients. This led to the design of innovative, British made tourniquets such as Tournistrip adult, Tournikidz paediatric tourniquets, and Tournistretch universal tourniquets with dispensing systems to protect the integrity of the tourniquets and allow simple, one-handed operation for successful blood draws.

ASep is also partnering with innovative companies to offer complementary products like Vacuderm for easier cannulation and Shotblocker for alleviation of injection pain.

ASep is looking for distribution partners to expand its offering globally.

HALL 16

Aspen Medical Europe

Hall 16, Stand G25-2

 Ashby Park, Ashby-de-la-Zouch, Leicestershire, LE65 1JG

 +44 (0)1530 411000

 mike.smith@aspenmedicaleurope.com


 www.aspenmedicaleurope.com/


 @Aspen_Medical

Babystart

Hall 16, Stand F02-5

 Unit 4, Finch Close, Nottingham, NG7 2NN

 +44 (0)115 956 9436

 info@babystart.co.uk

 www.babystart.co.uk

Babystart is an innovative UK company that develops and manufactures high quality fertility products distributed to over 30 countries worldwide.

We are delighted to present our Babystart fertility range to MEDICA 2018.

The Babystart range assists both men and women to maximise their reproductive health and provides fast and reliable tests for couples trying to conceive. The range comprises of a fertility friendly lubricant, male & female fertility food supplements and CE marked diagnostic fertility tests including sperm count test, ovulation test, FSH test and a pregnancy test.

HALL 16

Bedfont Scientific Ltd

Hall 16, Stand G25-1

 Station Road, Harrietsham, Maidstone, Kent, ME17 1JA

 +44 (0)1622 851122

 ask@bedfont.com

 www.bedfont.com

 @BedfontLtd

Bedfont, established in 1976, is a second-generation family business that specialises in the design and manufacture of breath analysis medical devices.

Their breath analysers include carbon monoxide (CO) monitors such as the Smokerlyzer, used for smoking cessation, and the ToxCO, to screen for CO poisoning. The NObreath FeNO monitor aids in the diagnosis and management of asthma, whilst the Gastrolzyer range aids in the detection of gastrointestinal disorders and food intolerances.

Bedfont is looking for like-minded companies to join their unprecedented network of distributors, with the aim to continue innovating health, one breath at a time.

Biopanda Diagnostics

Hall 16, Stand F10-1

 Unit 14 Carrowreagh Business Park, Carrowreagh Road, Belfast, BT16 1QQ

 +44 (0)28 9543 8774

 info@biopanda-diagnostics.com

 www.biopanda-diagnostics.com

Biopanda Diagnostics is a UK-based company specialising in manufacturing and marketing high quality, cost-effective support reagents for research institutes and the in vitro diagnostic industry worldwide.

HALL 16

Biopanda Reagents Ltd

Hall 16, Stand F10-1

 Unit 14, Carrowreagh Business Park, Carrowreagh Road, Dundonald, Belfast, BT16 1QQ

 +44 (0)28 9543 8774

 info@biopanda.co.uk


 www.biopanda.co.uk

Biopanda Reagents is an ISO13485 certified company which designs, manufactures, and supplies in vitro test kits for clinical laboratories, veterinary practice, environmental protection, and food safety, both locally and globally. Our company provides innovative, high quality and cost-effective test reagents that offer the sensitivity, specificity and reproducibility that customers demand. We are a growing company and are interested in expanding our distribution network.

If you are interested in distributing our products, please talk to us at Medica.

Black Space Technology

Hall 16, Stand F04-2

 Birmingham Innovation Campus, Faraday Wharf, Holt Street, Birmingham, B7 4BB

 +44 (0)7836 648923

 david.morgan@blackspacetechology.com

 www.blackspacetechology.com

Black Space Technology: scalable and future proofed mobile telemedicine and telehealth solutions. The core Android mobile digital platform allows incremental data transfer between devices and integration into third party platforms with language localisation. **Rapid EPR** - Android multi-language electronic patient record for ambulances and pre-hospital care. **Rapid Triage** - Mass Casualty Management System to manage terrorist attacks and natural disasters matching available resources to demand. **Rapid Telemedicine Unit** - electronic patient record, wireless vital sign monitoring and telemedicine unit weighing less than 2Kg. **Rapid Mobile warrior** - wearable biometric solution for monitoring physiological and environmental threats including Chemical, Biological, Radiological, Nuclear, and Explosive (CBRNE).

HALL 16

BPR Medical Limited

Hall 16, Stand G25-1

📍 22, Hamilton Way, Mansfield, Derbyshire, NG18 5BU

☎ +44 (0)1623 628281

✉ alison.fisher@bprmedical.com

🌐 www.bprmedical.com

🐦 @BPRMedical

BPR Medical – world-leading manufacturer of medical gas therapy solutions since 1990. Our reputation for innovation, quality, integrity and value is built on successfully providing market-leading products to healthcare providers globally, which come with long warranties, minimal maintenance requirements and comprehensive support

The BPR range includes:

Firesafe™ – an award-winning device designed to make oxygen therapy safer by extinguishing a fire in the oxygen tubing.

Firesafe™ devices can be installed directly in the tubing and at the interface with the oxygen supply equipment.

Ultraflow™ – The world's number one demand valve.

Dialflow™ – Meters & Regulators

Microflow™ – Microdial flowmeters for neonatal

CIGA Healthcare

Hall 16, Stand F10-1

📍 Kildowney House, Pennybridge Industrial Estate,
Ballymena, BT42 3HB

☎ +44 (0)28 2565 7221

✉ armstrong@cigahealthcare.com

🌐 www.cigahealthcare.com

🐦 @cigahealthcare

CIGA Healthcare is a dynamic company that specializes in the Rapid Self-Test Health Diagnostics sector and is leading developments in this rapidly emerging over the counter (OTC) and Professional Test marketplace.

Since it was established in 2005 the company has grown rapidly and now supplies tests to retailers in the UK such as ASDA, Tesco, Sainsburys, Morrisons, and Boots. In the United States it trades with Walgreen's and Walmart. Currently the company sells in over 70 countries across the world from Canada through to Africa, the Middle East and the Far East.

HALL 16

Clear Surgical Ltd.

Hall 16, Stand G04-7

📍 1 Glenbervie Business Park, Larbert, FK5 4RB

☎ +44 (0)7478 484 224

✉ George.dryburgh@clearsurgical.com

🌐 www.clearsurgical.com

🐦 @ClearSurgical

Clear Surgical Ltd. is a Scottish based medical device company which designs, manufactures and sells innovative surgical devices for use in theatres. Products include Oplight: a single use disposal light cartridge with double tape for improving the field of light in surgical cavities. It can be easily be attached to any suitable flat blade instrument, and eliminates overhead shadowing caused by overhead systems.

Our Combination Reduction Forceps act as a fracture reduction and implant alignment system for treating orthopaedic patients.

We are looking for distributors for all geographic regions who have established relationships within private and public surgical centres.

CN Bio Innovations

Hall 16, Stand F04-2-1

📍 BioPark, Hertfordshire, Broadwater Road,
Welwyn Garden City, AL7 3AX

☎ +44 (0)1707 358739

✉ enquiries@cn-bio.com

🌐 www.cn-bio.com

🐦 @CN_Bio

CN Bio Innovations develops human organ-on-chip technologies: devices that enable the formation of miniature models of human organs in the lab. CN Bio provides products to the pharmaceutical industry and uses its proprietary organ-on-chip models in drug discovery and drug safety programs with more than 25 pharmaceutical companies. CN has also developed disease organ-on-chip models for human diseases and infections. Working closely with academic pioneers in the bioengineering field, and pharmaceutical/industrial partners, CN Bio has developed the next generation of human organs-on-chips technology: the PhysioMimix™. CN Bio is now looking for new suppliers and to expand its clientele.



HALL 16

Dalian Labtek Science & Development Co.

Hall 16, Stand G24-3

📍 84 Wisbech Road Thorney, Peterborough, PE6 0SD
 ☎ +44 (0)7912 020193
 ✉ export002@labtek-med.com
 🌐 www.labtek-med.com

We are one of the leading manufacturers of DVT compression and disposables, high-frequency chest wall oscillation (HFCWO) system.

DBC Medical

Hall 16, Stand G24-4



📍 Midshires House, Smeaton Close, Aylesbury, HP19 8HL
 ☎ +44 (0)1296 678596
 ✉ info@pulse-flow.net
 🌐 www.pulse-flow.net

DBC Medical offers a podiatrist-designed suite of products under the PulseFlow™ brand that helps prevent damage to the feet of at-risk patients including diabetics and those with vascular issues. The PulseFlowDF™ is dual-action, wearable technology that pairs intermittent pneumatic compression and pressure-reducing offloading to promote an optimal healing environment while maintaining biomechanical balance while ambulatory. PulseFlow's Aresta™ and Preventa™ Insoles, feature D30's advanced rate-sensitive technology, absorbs and dissipates impact energy to provide superior, shock-absorbing protection. FootForte™ therapeutic footwear rounds out suite offers a solution for individuals at high risk of ulceration. PulseFlow™- Protection for Every Step.

HALL 16

DDC Dolphin Ltd

Hall 16, Stand F18-1



📍 The Fulcrum, Vantage Way, Poole, Dorset, BH12 4NU
 ☎ +44 (0)1202 731555
 ✉ info@ddcdolphin.com
 🌐 www.ddcdolphin.com
 🐦 @DDCDolphin

DDC Dolphin are specialists in sluice and dirty utility room solutions for design, equipment manufacture, installation, testing and servicing. We specialise in the UK and around the world in sluice/dirty utility rooms in all healthcare facilities. Nearly 30 years of experience allows us to provide comprehensive and meaningful advice and support throughout planning, design and specification processes for new and existing facilities, allowing us to tailor solutions to your requirements, enabling you to meet modern infection control standards efficiently as possible. Our clients cover the full spectrum of healthcare establishments from large internationally renowned hospitals to independent care homes.

Department for International Trade



Hall 16, Stand G19-3

📍 3 Whitehall Place, Westminster, London, SW1A 2AW
 ☎ +44 (0)20 7215 5000
 ✉ DITlifesciences@brayleino.co.uk
 🌐 www.great.gov.uk
 🐦 @tradegovuk

The Department for International Trade (DIT) are at Medica 2018 to showcase the UK medical technology sector and to support British exporters wanting to access the global marketplace represented at the conference.

HALL 16

DeSoutterMedical Ltd**Hall 16, Stand G18-3**

📍 Halton Brook Business Park Weston Rd, Aston Clinton,
Aylesbury, Bucks, HP225WF

☎ +44 (0)1296 634000

✉ info@de-soutter.com

🌐 www.de-soutter.com

De Soutter Medical is a company solely focused on producing advanced power instrument solutions for today's exacting surgical procedures. The company has accumulated years of experience concerning the complex and demanding requirements of advanced surgical techniques and how they need to be augmented with the latest technologies in power instrument design. The products De Soutter produce are the result of continuous investment into research and development of high integrity, precision instruments which surgical teams the world over have come to rely on. The company's universal goal is total customer satisfaction.

eg technology Ltd**Hall 16, Stand F18-9**

📍 Farfield House, Albert Road, Stow cum Quoy,
Cambridge, Cambridgeshire, CB25 9AR

☎ +44 (0)1223 813184

✉ info@egtechnology.co.uk

🌐 www.egtechnology.co.uk

🐦 @egtechnology

eg technology is an integrated product design and engineering consultancy. We have a talented team of engineers and designers who deliver successful and marketable products. We combine the personnel, resources, infrastructure and processes necessary to deliver a complete, integrated design service with a flexible, adaptable approach, and we have the capabilities and experience to handle projects of all sizes.

We excel in seamlessly connecting the disciplines of Industrial Design, Mechanical, Software and Electronics Engineering. By developing a culture of continuous communication and co-operation, we work faster, find smarter solutions and provide a flexible and responsive service to our clients.



HALL 16

Elite Electronic Systems Ltd**Hall 16, Stand F10-1**

📍 Lackaboy Industrial Estate, Enniskillen,
Co. Fermanagh, BT74 4RL

☎ +44 (0)28 6632 7172

✉ dmccusker@elitees.com

🌐 www.elitees.com

Established in 1986, Elite Electronic Systems is a leading provider of ISO13485 certified Sub-Contract Electronic Manufacturing Services including PCB Assembly, Cable Assembly and Complete System Builds to a diverse customer portfolio of innovative and successful companies in the UK, Ireland and internationally. Elite welcome discussions from potential customers and collaborators as they continue to grow and invest in the future of medical device electronic manufacturing solutions.

Europa Hamster International Ltd**Hall 16, Stand F20-6**

📍 Chase Business Centre, 39-41 Chase Side, London, N145BP

☎ +44 (0)20 3239 6856

✉ sabine_jie79@yahoo.co.uk

Specialising in disposable medical supplies, and looking for new distributors.

HALL 16

Excellentcare Medical Ltd.

Hall 16, Stand F24-7

📍 9 The Oxygen, 17 Seagull Lane, London, UK, London, E16 1BH
 ☎ +44 (0)20 8798 3554
 ✉ info@excellentcare.co.uk
 🌐 www.excellentcare.co.uk

Excellentcare Medical Ltd is a UK company based in London. We provide our own brand medical and surgical products (Emedical), such as breathing equipment, anaesthetic instruments and other medical related components.

Whether you are here to buy, to customise, or to distribute your medical products, you can feel weel satisfied about choosing Excellentcare Medical Ltd. for all the right reasons.

FranceMed Pharma

Hall 16, Stand G18-2

📍 27 Old Gloucester Street, London, London, WC1N 3AX
 ☎ +44 (0)20 8645 0773
 ✉ info@francemedpharma.com
 🌐 www.francemedpharma.com

FranceMed Pharma, with its solid base in the UK market since 1981, owns market leading, NHS listed OTC brands and is engaged in ethical medical devices; discovery, R&D, manufacturing, sales and marketing. Its patented micro-fine unique sprays are Discovery / Greenfield (no competition), that treat conditions in dermatology, paediatrics, gynae, ophthalmology, first aid, veterinary and more. The unique sprays treat within seconds mild to severe itch, pain, swelling, burning, stinging and the underlying conditions by repetitive use.

Leading distributors sought in various markets.

HALL 16

GAMA Healthcare Ltd

Hall 16, Stand G10-1

📍 2 Regal Way, Watford, Hertfordshire, WD24 4YJ
 ☎ +44 (0)20 7993 0030
 ✉ exportadmin@gamahealthcare.com
 🌐 www.clinell.com
 🐦 @Clinell

GAMA Healthcare is the market leader in infection prevention solutions. Our range of Clinell, Carell and Cleanall products combine innovative technology with ease of use, providing the healthcare industry with the most effective options available.

We not only offer an incredible range of quality products but also superior aftercare support. This includes our revolutionary tablet-based training package and auditing software, bespoke training delivered by our team of experienced IPC trainers, and literature to assist with compliance.

Our ethos of quality products, verified science, cost-effectiveness and extensive after sales support has established us as the premium choice for healthcare professionals.

GBUK Group Ltd

Hall 16, Stand G10-3

📍 Blackwood Hall Business Park, North Duffield, Selby, YO8 5DD, UK
 ☎ +44 (0)1757 288 587
 ✉ info@gbukgroup.com
 🌐 www.gbukgroup.com
 🐦 @GBUK_Group

To provide a full range of price competitive consumables across three key segments of enteral feeding, critical care and patient handling, combining own IP and 3rd party products to deliver quality, high service levels and reliable fulfilment.

We currently supply every NHS trust in the UK and are rapidly expanding, both beyond the NHS and beyond the UK, currently looking for distribution partners.

HALL 16

Genalice

Hall 16, Stand F10-1

41-43 Waring Street, Belfast, BT1 2DY

+44 (0)7943 043130

info@genalice.com

www.genalice.com

@GenaliceDNA

Genalice are looking for distributors for our products and services, to market our products and services to key institutions and new market entrants in agritech and human health.

- › Genetic Mapping Short/ Long Read
- › Genetic File Compression
- › Genetic File Processing
- › Genetic indexing
- › Parallel Processing
- › Advisory and Consultancy Services

GHX

Hall 16, Stand F20-2



St John's Innovation Park, Cambridge, CB4 0DS

+44 (0)845 620 2222

contact@ghxeurope.com

www.ghxeurope.com

@GHX_UK

GHX enables 7,500 healthcare providers and 750 suppliers to focus on automating procurement, removing manually intensive processes and giving greater visibility and control to what is being bought. For 20 years GHX has brought healthcare providers, manufacturers and distributors together to enable better patient care and maximise industry savings.

- › Order-to-Cash Processing
Transmit electronic documents directly from your ERP.
- › Catalogue Data
Upload and manage all your catalogues in one place, giving you and your customers access to single source of accurate data.
- › Business Rules
Set business rules to identify and fix discrepant orders automatically and apply specific rules for certain customers.

HALL 16

Glenbio Limited

Hall 16, Stand F10-1

10 Kilbegs Road, Antrim, BT41 4NN

+44 (0)28 7965 9842

info@glenbio.com

www.glenbio.com

Glenbio Limited has developed and manufactures a wide range of clinical chemistry reagents which are established globally under the Glenbio brand. Glenbio specialises in their own exclusive range of liquid stable IT proteins and reagents with excellent quality and performance across multiple systems.

Glenbio has developed a thin layer processor (Ez Cyto) for gyn and non gyn cytology screening.

Glenbio is seeking out distributors as well as meeting existing and new customers.

Green Cross Medico Ltd

Hall 16, Stand F18- 4

10 Candymill Lane, Bothwell Bridge Business Park, Hamilton, South Lanarkshire, ML3 0FD

+44 (0)330 120 0402

info@greencrossmedico.com

www.greencrossmedico.com

@greencrosmedico

We are a medical innovations company currently working in conjunction with NHS Innovations South East. We will be showcasing our recently launched innovation Airglove which is a proven patient solution for venous access. No more improvisation with warm water which can cause potential gram-negative infections with multiple attempts to cannulate. Airglove works in just three minutes and has an 87.5% first time cannulation success rate (MTW report). We will also be demonstrating our easy to apply patented cannula dressing, which 92% of anaesthetists found in trials performed well, resulting in a reduction of issues with IV lines.

HALL 16

GV Health

Hall 16, Stand G24-5



📍 1 Centrus, Mead Lane, Hertford, Hertfordshire, SG13 7GX

☎ +44 (0)1920 463098

✉ export@gvhealth.com

🌐 www.gvhealth.com

🐦 @gvhealthltd

Cleaner, safer, healthier environments for human health.

GV Health is a leading global developer, manufacturer and supplier of environmental hygiene, spill management, personal protection, safety and waste management solutions. Professionals in a wide range of organisations including some of the world's largest healthcare, public health and social care providers and facilities managers rely on our solutions every day. Our ability to integrate solutions across key areas delivers a range of benefits for customers, resulting in end-to-end improvements and transformation in standards of environmental hygiene, safety and waste management. Brands include Polycare; industry leading in Polythene manufacture for Clinical Bags and Aprons. SoChlor and Sterasep; advance disinfection for surfaces and equipment, and sterilisers for instruments.

HAIGH

Hall 16, Stand F20-5

📍 Alton Road, Ross on Wye, Herefordshire, HR9 5NG

☎ +44 (0)1989 760235

✉ intl@haigh.co.uk

🌐 www.haigh.co.uk

Designed and fully manufactured in UK

HAIGH is the partner of choice for health institutions worldwide when it comes to providing macerators for disposable bedpans. HAIGH has worked closely with the NHS to design and manufacture their renowned patient waste macerators exclusively in the UK. HAIGH understands that reliability is critical for a macerator to support infection control strategies and that has been achieved with Quattro – the most reliable macerator on the market. The Quattro is the only system proven to prevent the transmission of HCAs making it the most advanced macerator infection control system for the sluice room. Visit our stand to discover more about HAIGH and how join its expanding international network.#HAIGH. Committed to your success

HALL 16

HCE Medical Group

Hall 16, Stand G24-1



📍 Blays Cottage, Blay's Lane, Englefield Green, Egham, Surrey, TW20 0PB

☎ +44 (0)1473 212010

✉ thart@medi-plinth.co.uk

🌐 www.hcemedicalgroup.com

🐦 @HCEUK

The HCE Medical Group is founded on a commitment to service excellence, innovation and a product portfolio tailored to the needs of our clients. The group hosts market leading medical manufacturing specialists in areas such as Physiotherapy, Gynaecology, Diagnostics and many more. The HCE Medical Group is looking to engage with new worldwide distributors.

Healthcare Technology Ltd

Hall 16, Stand F10-3

📍 7A Dragoon House, Hussar Court, Waterlooville, Hampshire, PO7 7SF

☎ +44 (0)2392 257388

✉ james.macgregor@cardiosport.com

🌐 www.cardiosport.com

Healthcare Technology Ltd is a UK-based OEM/ODM in the medical, healthcare and sports technology industries, specialising in ECG technology and contract manufacturing. With offices in the UK and Taiwan, Healthcare Technology Ltd have designed, manufactured and distributed products since 1976.

Core technologies for the medical industry include: ASIC Biochips, ECG telemetry devices, fabric biosensors, drug delivery systems, respiratory devices and continuous blood pressure systems.


Factory facilities include, robotic and semi-automatic assembly lines, shielding and clean rooms necessary for high volume manufacturing and ISO, GMP, MDD and FDA accreditation.

High quality, confidentiality and innovation are core values of the organisation.

HALL 16

Henleys Medical Supplies Ltd

Hall 16, Stand G10-2

 Brownfields, Welwyn Garden City,
Hertfordshire, AL7 1AN

 +44 (0)1707 333164

 welcome@henleysmed.com


 www.henleysmed.com




With their extensive knowledge of the UK Acute NHS market, Henleys Medical Supplies offer sales, marketing and distribution services to manufacturers wishing to enter the UK market.

Herida Healthcare Limited

Hall 16, Stand G04-1

 Unit E1 & E2 Copley Hill Trading Estate, Whitehall Road,
Leeds, West Yorkshire, LS12 1HE

 +44 (0)800 193 6030

 sales@heridahealthcare.co.uk

 www.heridahealthcare.co.uk

 @HeridaHealth


Herida Healthcare Ltd is a proud, British manufacturing company, providing mattresses, cushions & various accessories to help treat and prevent pressure injuries. Based in Leeds, West Yorkshire, we work closely with clinicians and industry professionals nationwide, to enable us to develop and provide products that will enhance both the quality and comfort of patient life.

HALL 16

Highfield Diagnostics

Hall 16, Stand F18-2

 Highfield Campus, University of Southampton,
Southampton, SO17 1BJ

 +44 (0)23 8059 3141

 info@highfielddiagnostics.co.uk

 www.highfielddiagnostics.co.uk


Highfield Diagnostics enables lateral flow test manufacturers the opportunity to add newer functionalities and improved performance capabilities to their lateral flow tests.

Highfield Diagnostics' specialist flow technology assists the implementation of multiplexed and/or semi-quantitative detection within lateral flow tests, or alternatively enables performance improvements through enhanced sensitivity and limit-of-detection.

Hospital Direct

Hall 16, Stand F04-1

 Units 3 and 4, The Green, Clun, Shropshire, SY7 8LG

 +44 (0)1588 640144

 sales@hdigroup.co.uk

 www.hospitaldirect.co.uk

 @hospitaldirect

Hospital Direct is the United Kingdom's most innovative design and manufacturing specialist in the field of patient care equipment.

With the largest range of its type anywhere in the world, we have over 20 years' experience supplying healthcare sectors across the UK and are now looking to partner with additional distributors across the world to take our range to market across hospital departments, including operating rooms, as well as care in the home, and rehabilitation.


We offer a comprehensive range, unique and exclusive products, full product and training support, distribution rights and an excellent delivery and customer service.

HALL 16

i4 Product Design Ltd.

Hall 16, Stand F20-4

 Broomhills Business Centre, 49 Frogston Road East,
Edinburgh, EH17 8RT

 +44 (0)131 448 2266

 enquiries@i4pd.co.uk

 www.i4pd.co.uk


 i4productdesign

i4PD is a design and development company which offers all of the disciplines necessary to bring a product concept to market. The i4PD team either lead the development or work in partnership with a company's own internal design and engineering resources. From project scoping, human factors and concept generation, they take an idea through design visualisation to an engineered solution in order to deliver a fully conceived product design and manufacturing strategy. Their detailed engineering phase and collaboration with an established manufacturing supply chain ensures that integrity of the functional and aesthetic elements of a design is maintained through to final output.

Imagex Medical Ltd

Hall 16, Stand F10-2

 Imagex Medical Ltd, 2 Pike Road, Oakley Hay Industrial
Estate, Corby, Northants, NN18 9QA

 +44 (0)330 0165 545

 proberepair@imagexmedical.com

 www.imagexmedical.com

Imagex is home to the UK's only fully enabled ultrasound probe repair facility offering repair and full refurbishment options on 2D probes, matrix probes, 3D probes and TEE cardiac probes.

Historically, failed probes would have to be replaced but with their state-of-the-art facilities you now have another option offering significant cost savings when compared to replacement.

With a true multi-vendor approach Imagex have delivered significant savings to UK customers including the NHS along with the highest levels of support and are now looking to offer the same service to other ultrasound service providers globally.



HALL 16

Infutech Ltd

Hall 16, Stand G25-1

 3960 Enterprise, Cambridge Research Park, Beach Road,
Waterbeach, Cambridge, CB25 9PE

 +44 (0)1223 298114

 ray@applied-medical.co.uk

 www.infutech.co.uk

Infutech has introduced one of the first needle safe subcutaneous infusion sets on to the market to meet all the requirements of EU legislation. Currently active in the UK and Germany we are seeking additional distributors to help grow our business.

Intelesens

Hall 16, Stand F10-1

 17 Heron Road, Belfast, BT3 9LE

 +44 (0)2890 736821

 stephen.henderson@intelesens.com

 www.intelesens.com

Intelesens is a Northern Ireland based medical technology company that has developed intelligent, wearable, non-invasive, wireless vital signs monitoring devices for the remote patient monitoring market and launches its new Zensor V1 system at Medica 2018. With proprietary world-class high sensitivity arrhythmia algorithms and both cloud-based and desktop software, the company has created a robust technology platform that is increasingly being used to improve patient care, reduce diagnosis times, provide reassurance to patients and help deliver significant healthcare savings. Our unique products are unobtrusive for patients, intuitive for nurses and effortless for clinicians.

Full regulatory approval granted in the EU and USA. Distribution partners sought.

HALL 16

Invest Northern Ireland

Hall 16, Stand F10-1

📍 Bedford Square, Bedford Street, Belfast,
Antrim, BT2 7ES

☎ +44 (0)28 9069 8000

✉ lifesciencesandscaling@investni.com

🌐 www.InvestNI.com/Medica



Northern Ireland has a thriving life and health sciences sector offering expertise across a range of specialisms, including precision medicine, clinical trials and digital health. Home to internationally recognised universities, Queen's University, Belfast and Ulster University, the region also has a strong tradition of technological innovation in the medical devices sector with researchers and industry at the forefront of convergent technologies, merging electronics, telecommunications and the internet with medical devices for personal healthcare. Invest Northern Ireland is the economic development agency promoting inward investment and trade with Northern Ireland from an extensive network of overseas offices, including Düsseldorf.

Visit us - InvestNI.com/Medica

Jaoyeh Trading

Hall 16, Stand F24-2

📍 Unit D Lakeside Technology Park, Phoenix Way, Swansea,
SA1 5TE

☎ +44 (0)1792 793375

✉ halley.chen@cqwinway.com

HALL 16

JEB Technologies Ltd

Hall 16, Stand F24-4

📍 Hampstead Avenue, Mildenhall, Suffolk, IP287AS

☎ +44 (0)1638 718435

✉ sean.licence@jeb-technologies.com

🌐 www.jeb-technologies.com

JEB Technologies are proud to launch a new method for measuring gut transit using MRI. Through three dimensional imaging, the Mini Capsule allows the clinician to accurately measure gut transit times and identify blockages within the gastrointestinal tract. It is JEB's intention to launch this device to a world-wide market over the next few years so would welcome discussions with interested distribution partners.

JEB's development and manufacturing arm works closely with medical professionals to develop their innovative ideas in to commercialised products. JEB actively encourages idea owners to visit the stand to discuss development and manufacturing solutions for their device.

KARE Orthopædics Ltd

Hall 16, Stand F18-3

📍 Gareloch Road, Port Glasgow, Inverclyde, PA14 5 XH

☎ +44 (0)1475 743400

✉ Alan@kare.co.uk

🌐 www.kare.co.uk

We are looking for distributors for our extensive product range including:

- › Wrist/hand
- › Cervical/spinal
- › Maternity
- › Upper limb
- › Lower limb
- › Ankle/footwear/podiatry
- › K sport range
- › Fracture bracing
- › Paediatric

We also offer an own label service insisting on no MOQ's

Also if you wish help on the design of any products for your market we can offer help on this and also manufacture these items for you.

HALL 16

Kinsetsu



Hall 16, Stand F10-1

Unit A4 Harbour Court, Heron Road, Belfast, Down, BT3 9HB

+44 (0)28 9521 9091

joanne@kinsetsu.co.uk

www.kinsetsu.co.uk

@Kinsetsuuk

Kinsetsu transform, automate and innovate. Kinsetsu provides intelligent tracking solutions to help healthcare organisations automate and optimise manual paper-based tasks, reducing risk and ensuring compliance, releasing time to care. We use sensor based technologies and digital connectivity to improve patient flow. We optimise care pathways, tracking thousands of assets in real-time. We track equipment, people and inventory seamlessly reducing the time to complete manual tasks providing full digital traceability. Powerful digital mapping, Geofencing and visualisation enable the pinpointing of a specific asset at any time and we interface with critical care systems to provide one data source, empowering informed decisions.

LiDCO



Hall 16, Stand F24-1

16 Orsman Road, London, N1 5QJ

+44 (0)20 7749 1500

info@lidco.com

www.lidco.com

@LiDCOLtd

LiDCO is a supplier of non-invasive, minimally-invasive and calibrated hemodynamic monitoring platforms/technologies.

LiDCO is committed to making a difference through innovation and ensuring as many patients as possible benefit from its technology. LiDCO's new unlimited usage program enables more patients to be treated, for less cost.

Proud of its global presence, LiDCO is the UK market leader for hemodynamic monitoring, used in over 60% of NHS Hospitals.

Looking for distributors in Europe, Africa and South America.

HALL 16

Linnodee Diagnostics Ltd

Hall 16, Stand F10-1

45 Holystone Road, Doagh, Antrim, BT39 0TJ

+44 (0)28 9334 9329

info@linnodee.com

www.linnodee.com

Linnodee Diagnostics, based in Northern Ireland, promotes animal and human health worldwide through the development of rapid, accurate and cost-effective diagnostic tests and services.

Although the company has its roots in the veterinary sector, it also plays a crucial role globally with "Leptorapide" – a rapid, agglutination test which detects the re-emerging disease Leptospirosis in humans.

"Leptorapide" is a simple, highly sensitive and specific, one-step test with no requirement for laboratory equipment, that rapidly detects the presence of Leptospira specific antibodies in human sera in less than three minutes.

LocaMed Ltd

Hall 16, Stand G18-1

Unit 4 The Enterprise Centre, Coxbrdridge Business Park, Alton Road, Farnham, Surrey, GU10 5EH

+44 (0)1252 413051

info@locamed.com

www.locamed.com

Product Innovation, Development and Quality

Having quality laparoscopic and ligation products with dependable performance is essential to any clinician and we strive to achieve this across the range, from the simplest to the most complex products. LocaMed assesses every stage of manufacturing to ensure the consistent quality of our products.

Our Brand, Lap.Works™ is a label that safeguards quality. This brand is given to all of our laparoscopic and ligation products with the recognition that they have passed our strict quality assurances.


The Lap.Works™ range is continually evolving and developing as we release on average 4 new product lines a year as part of our continual investment. Feedback from our UK and international customer base forms a critical part of our product development

HALL 16

LockDown Medical Ltd

Hall 16, Stand F02-4

 16 The Oaks, Clews Road, Redditch, B98 7ST

 +44 (0)1527 555888

 customerservice@lockdownmedical.com

 www.lockdownmedical.com

 @LockDownMedical

The LockDown™ ACJ Stabilisation product has a strong clinical heritage spanning more than 15 years with thousands of devices being implanted every year.

As the market-leader for acromioclavicular joint reconstruction in the UK, it is LockDown™ Medical's continuing mission to support and work with leading surgeons around the world to introduce these products and techniques into their practice. Visit LockDown™ Medical and speak to the team on the stand if you would be interested in joining their expanding worldwide distribution network and becoming a partner in that mission.

LTC Healthcare (EXS Condoms and Lubes)

Hall 16, Stand F20-2

 The Old Station Yard, Milby Road, Boroughbridge, YO51 9BL

 +44 (0)1423 326687

 sales@ltchealthcare.co.uk

 www.ltchealthcare.co.uk


LTC Healthcare are a Sexual Healthcare provider to the NHS, retail and export markets since 1993.


LTC Healthcare have the condom brands EXS, Boys and Girls Own. LTC Healthcare are also a provider of probe covers and ultrasound gels. A range of diagnostics are also provided to the NHS including HIV and Syphilis testing.

HALL 16

Malem Medical Ltd

Hall 16, Stand G20-1

 10 Willow Holt, Lowdham, Nottingham,
Nottinghamshire, NG14 7EJ

 +44 (0)115 966 4440

 malem@malem.co.uk

 www.malemmedical.com

Malem™ Medical was established in 1979, when Dr Hilal Malem invented the very first wearable enuresis alarm. For nearly four decades, Malem Medical has led the way in the innovation and quality of the manufacturing of enuresis alarms. Malem™ Medical now has the most comprehensive range of enuresis alarms in the world and provides healthcare services and individuals globally with a cure for enuresis, as well as tackling other everyday problems and assisting with independent living such as bladder stimulators, recordable vibrating watches, fall alarms, ECG clips and potty trainer.

Distributors wanted.

MEC Medical Ltd.

Hall 16, Stand G20-2

 Unit 3, Trust Industrial Estate, Wilbury Way, Hitchin,
Hertfordshire, SG4 0UZ

 +44 (0)1462 436396

 sales@mecmedical.com

 www.mecmedical.com


MEC Medical Ltd. is a manufacturer and distributor of Medical Gas Pipeline Products, Medical Gas Test Equipment, Anaesthesia and Gas Scavenging Systems (AGSS), Oxygen Therapy, .


MEC looks forward to meeting clients and distributors both existing and new.

HALL 16

Medezine

Hall 16, Stand G19-1

 Unit 11 Chambers Way, Thorncliffe Business Park,
Chapelton, Sheffield, S35 2PH

 +44 (0)114 257 6002

 sales@medezine.co.uk

 www.medezine.co.uk

For over 20 years Medezine has been a market leading manufacturer of high quality medical equipment, tailored to the changing clinical demands of advanced modern Healthcare.

Medezine offers innovative product ranges specialising in autopsy/mortuary markets and fracture clinic/ cast removal markets.

The company has experienced record growth and profitability with investment in new products and excellent support and training packages.

Medezine successfully exports globally, partnering with specialist healthcare distributors, ensuring high rates of profit.

Medezine values professional partners with local knowledge and understanding of their market requirements. Medezine offers comprehensive support to distributors with a unique blend of sales & marketing, technical, and clinical expertise.

Medical Developments UK Ltd

Hall 16, Stand G18-4

 Repton Manor, Repton Avenue, Ashford, Kent, TN23 3GP

 +44 (0)1279 504065

 ageeturner@medicaldev.com

 www.medicaldev.co.uk


Medical Developments UK (MDUK) is a subsidiary of Medical Developments International (MDI), a global manufacturer of unique and innovative healthcare products.

MDUK is focused on high quality products that improve respiratory care. These include space chambers for the delivery of asthma and COPD medication, portable low-power consumption nebulisers and finger type pulse oximeters measuring SpO2.

HALL 16

Meditech (BNOS)

Hall 16, Stand G20-6

 BNOS Meditech, 9, Fifth Avenue, Bluebridge Industrial Estate,
Halstead, Essex, CO9 2SZ

 +44 (0)1787 479475

 sales@meditech.uk.com

 www.meditech.uk.com

Meditech (BNOS) is a leading UK manufacturer of medical gas equipment for pre-hospital emergency and hospital markets. Meditech has dedicated itself to the design and production of specialist medical gas equipment.

Meditech has a marketing and distribution network that sells and services international markets. We have a strong international distribution network however we are always looking to increase this.

Millennium Medical Products Ltd

Hall 16, Stand G04-10

 Unit 7, Cathrine Street West, Denton, Manchester, M34 3SY

 +44 (0)161 221 1880

 carrianne@mmpl.uk.com

 www.mmpl.uk.com

Millennium Medical Products is a leading manufacturer of HTM Medical Gas Equipment based in the UK. With an in-house CNC machining facility and state-of-the-art sheet metal workshop, Millennium controls production from raw materials to finished products, operating a quality system to BS EN ISO 9001 and 13485. Millennium offers a full back up facility with telephone assistance, spares and mobile technical support to operate globally. Growth has been structured to meet the needs of customers both in the UK and overseas. The company is active in all British Standard world markets.

HALL 16

MIRA Rehab

Hall 16, Stand G19-1



71-75 Shelton Street, Covent Garden, London, WC2H 9JQ

+44 (0)7784 862819

contact@mirarehab.com

www.mirarehab.com

@MiraRehab

MIRA Rehab is a medical software company with the mission to Motivate people to get better in a faster, easy and fun way.

MIRA turns physical and cognitive exercises into video games, making therapy easier to follow. It asks patients to complete the games' objectives by doing the recommended movements, while tracking their performance. MIRA is designed as a tool for therapists, allowing them to personalise MIRA to fit their patients' conditions. The system is used in over 100 institutions with the patients' age ranging between 3-102 years old. MIRA Rehab is looking for distributors or manufacturers to provide integrated solutions.

Nuline Medical

Hall 16, Stand G25-1



Doonview, Patna, East Ayrshire, KA6 7JW

+44 (0)1292 433888

gill@nulinemedical.com

www.nulinemedical.com

Nuline Medical offer contract manufacture of single use medical devices (surgical gowns, drapes, instruments, small packs) within a 40,000 sq.ft factory and class 8 clean room located in the west of Scotland. With over 30 years of experience we endeavour to provide a reliable, flexible and professional service by manufacturing our customers' products to specifications and timelines.

While speed and cost-savings are vital to successful manufacturing, the assurance of quality is essential for meeting customers' requirements and reaching the successful conclusion of all contracts.

HALL 16

OES MEDICAL

OES MEDICAL

Hall 16, Stand G20-5

ABC House, Cotswold Dene Industrial Estate, Standlake, Witney, Oxfordshire, OX29 7QG

+44 (0)1865 301711

sales@oes-medical.co.uk

www.oes-medical.co.uk

OES Medical is a 22 year established British Company with an 18,000 ft² factory in Oxfordshire who design and manufacture in Britain high quality anaesthesia machines, ventilators, absorbers, vaporizer backbars, vaporizers, pipeline probes, hose assemblies and advanced patient monitors. Sales are via Exclusive Distributors to over 20 countries globally, spanning Europe, Africa, Middle East, Asia and the Americas. Installation, training and maintenance is available direct from OES. All products are CE marked and meet IEC 60601-1 3rd Edition. The company is ISO certified and all parts are tested at every stage of the manufacturing and assembly process.

Penlon Limited

Hall 16, Stand G04-06

Abingdon Science Park, Barton Lane, Abingdon, Oxfordshire, OX14 3NB

+44 (0)1235 547000

international.sales@penlon.com

www.penlon.com

@PenlonGlobal

Penlon specialises in anaesthesia, laryngoscopes, suction and oxygen therapy equipment. Established in 1943 we have been designing, developing and manufacturing world-class medical devices for more than 75 years. Our manufacturing facilities, based in the United Kingdom are approved by the US FDA, and the design and manufacture of our medical devices are certified to ISO 13485:2016, the very latest quality management system.

Penlon has representative offices in the USA, India and China and a global network of distributors in over 90 countries.

HALL 16

Physicool

Hall 16, Stand G25-1

 Yew Tree Stables, Dorset, DT2 0NX
 +44 (0)7778 274265
 kay@physicool.co.uk
 www.physicool.co.uk

PHYSIOLAB

Hall 16, Stand G25-1

 Unit 2 Centurion Court, Brick Close, Kiln Farm,
Milton Keynes, MK11 3JB
 +44 (0)1908 263331
 info@physiolab.com
 www.physiolab.com
 @physiolab_uk





At PHYSIOLAB® we provide tailored treatments to accelerate the healing process. Our systems are designed to be flexible; from injury management to rehabilitation, recovery and pre-training preparation, you can be assured of technology which promotes and complements the body's natural healing process.

The PHYSIOLAB® S1 is a portable solution for cooling and compression. Early application of cold and compression following injury or exercise helps to reduce inflammation, pain and swelling. Regular treatments can also help to accelerate recovery.

We work with integrity and in partnership with athletes and medical experts using trusted, award-winning technology to deliver treatments which excel.

Prima Medical Limited

Hall 16, Stand G20-3

 Mill 16, Bath Road Trading Estate, Stroud, GL5 3QF
 +44 (0)1453 752626
 tom.brooke@prima-medical.com
 prima-medical.com

Pioneering in new electrosurgery and surgical smoke evacuation devices, opportunities abound for distributors seeking unique and innovative products. Make an appointment before your visit to save the queue. Text or call +44 7867 319740

HALL 16

ProtecX Medical Limited


Hall 16, Stand F04-5

 1-4 Knowl Business Centre, Knowl Piece Wilbury Way,
Hitchin, Hertfordshire, SG4 0TY
 +44 (0)1462 440715
 paula.cowan@protecX.co.uk
 www.protecX.co.uk

At ProtecX medical your safety is our prime concern and to this aim we provide a wide range of protective aprons and complimentary accessories for radiation protection.

PWB Health (UK) Ltd

Hall 16, Stand F02-6

 Wembley Works, Hemingfield Road,
Wombwell, Barnsley, S73 0LY
 +44 (0)1226 610136
 sales@breastlight.com
 www.breastlight.com

PWB Health (UK) Ltd design and manufacture Breastlight in the UK to the highest standards. It is an innovative, cost effective way for women to understand their own breast health in the comfort of their own home. Breastlight is an easy to use hand held device which gives women a clear view inside their breast tissue to view any abnormalities developing over time. Breastlight can be used by women of any colour, shape or size and has already seen success in improving confidence in breast health in over 50 countries.

Distributors and customers please visit our stand.

HALL 16

Queen's University, Belfast

Hall 16, Stand F10-1

📍 ECIT, Queens Road, Belfast, BT3 9DT

☎ +44 (0)28 9097 1700

✉ n.sagnard@qub.ac.uk

🌐 www.qub.ac.uk/CWI

🐦 @CWI_QUB

Research engineers at the Centre for Wireless Innovation (CWI), Queen's University, Belfast (UK) have developed antennas that remove the current limitations of implantable medical devices, to enhance mobile health and medical wireless networks. Their tissue-independent antenna won the GSMA Mobile World Scholar prize at the Mobile World Congress 2018.

Researchers from CWI will show at MEDICA another patent-pending antenna that provides the functionality of three different antennas, for in-, on- and off-body propagation modes, enhancing reliability and robustness of communication between an implanted antenna, a body-surface mounted antenna and a mobile network, a revolution for active implantable medical devices.

Renfrew Group International

Hall 16, Stand G19-1

📍 Rocket Studios, Abbey Meadows, Leicester, LE4 5DF

☎ +44 (0)116 253 1961

✉ mike@rg3.com

🌐 www.renfrewgroup.com

🐦 @RenfrewGroup

Renfrew Group International (RGI) is a Design and Technology consultancy with more than 30 years' experience in leveraging technology through innovation and product design engineering. Their award-winning team offers domestic and international clients a full design service from laboratory research and innovation, through development and prototyping, to production engineering and low volume manufacturing.

Areas of activity include medical design, commercial and scientific products. The combination of technical innovation with design development is further advanced by the consultancy's on-site research laboratories, prototyping workshops and manufacturing facilities. RGI have recently transitioned to ISO 13485:2016.

HALL 16

Rober Ltd

Hall 16, Stand F18-8



📍 Wheatbridge Road, Chesterfield, S40 2AB

☎ +44 (0)1246 276 510

✉ charlotte@fraser-bowden.com

🌐 www.roberlimited.com

🐦 @RoberLtd

Rober Ltd manufacture pioneering pressure ulcer mattresses catering for patients that are immobile, bariatric or have existing pressure injuries. Rober has invested heavily in R&D to develop their range of mattresses which are used in everyday nursing environments and acute care facilities. These innovative mattresses, developed in collaboration with clinicians, feature clinically proven technology that prevent pressure injuries from developing and promote the healing of established ulcers. Patients nursed upon Rober mattresses require less frequent manual repositioning as the mattresses provide regular, complete pressure elimination to all parts of the body in contact with the mattress.

Robinson Healthcare Ltd

Hall 16, Stand G18-6



📍 Lawn Road, Carlton-in-Lindrick, Worksop, Nottinghamshire, S819LB

☎ +44 (0)1909 735000

✉ enquiries@robinsonhealthcare.com

🌐 www.robinsonhealthcare.com

Following an extensive R&D programme, and a significant investment in production facilities, Robinson Healthcare Ltd is delighted to announce a new range of innovative products.

- An innovative single use mouth prop for use in oral surgery, oropharyngeal and maxillofacial surgery, ear nose and throat surgery and endoscopy
- A new polymer based single use sterile Paediatric Tongue Retractor for use during tongue tie division and neonatal/paediatric diagnostic examinations
- An extension to the range of Instrapac® podiatry nippers
- A new range of Instraspec® unbreakable polymer, single use sterile vaginal specula
- A new range of skin friendly patient wet cleansing wipes using premium ingredients for all body area cleansing

HALL 16

Scottish Development International

**#SCOTLAND
IS NOW**

Hall 16, Stand F18-5

 5 Atlantic Quay, 150 Broomielaw, Glasgow, G2 8LU

 +44 (0)141 228 2828

 investment@scotent.co.uk

 www.sdi.co.uk

 @ScotDevInt

At Scottish Development International (SDI) we're all about discovery: helping ambitious companies discover new business opportunities, markets and ventures in Scotland.

In life sciences Scotland has a long-established and enviable global reputation for developing and applying the latest advances in Medical Technology.

With over 250 companies and 9,000+ people, the sector has enjoyed a growth rate of 8% per annum over the last decade. Success stems from a globally recognised research community, an outstanding reputation for innovation, a collaborative clinical base, and a highly skilled and flexible workforce.

SDI is jointly operated by the Scottish Government and Scottish Enterprise – Scotland's Economic Development Agency.

Seers Medical Ltd

Hall 16, Stand F04-4

 Kenton Road, Debenham, Suffolk, IP14 6LA

 +44 (0)1728 861590

 matt.clarke@seersmedical.com

 www.seersmedical.com

 @seersmedical

SEERS Medical are the leading UK manufacture of treatment & examination couches. The SEERS Medical range also includes patient transport trolleys, medical and office seating and home care beds. Our target is to provide high quality, ergonomically designed products, improve the quality of patient care within the global healthcare market and provide moving and handling solutions to all clinical staff. Innovative and cost-effective designs, a highly motivated production, marketing and distribution organisation are the key dynamics for SEERS Medical's growth and success. We welcome distributors to enquire about representing SEERS Medical their own markets.

HALL 16


Shantys Ltd

Hall 16, Stand G20-4

 3-4 Coppen Road, Dagenham, Essex, RM8 1HJ

 +44 (0)20 8595 7836

 shanty@shantys.com

 www.shantys.com

Established in 1979, Shantys Ltd is a family run business with a professional approach. We invent, design and create brand leaders. Our company manufactures medication compliance pillboxes and patented headlice combs. The products we design, manufacture and market are made to the highest standard. Our main brands are Shantys, PillMate, Nitcomb-M2,

M3 Nitcomb and Nitcomb S1.

Shantys Ltd constantly monitors the changing environment within the pharmacy world and the needs of the customer.

We are currently looking for distributors in France, Spain and Italy.

Smart Respiratory Products Ltd

Hall 16, Stand F24-6

 80 Wood Lane, London, W12 0BZ

 +44 (0)7983 735 936

 sales@smartpeakflow.com

 www.smartpeakflow.com

Smart Peak Flow is a compact, low-cost, digital peak expiratory flow meter (PEFM) that connects to any Android and iOS smartphones via the audio jack port. Using the Smart Peak Flow app, users can take and record their peak flow measurement in the comfort of their own home and share the results with their healthcare professional.

The smartphone enabled device is designed to be used as a self-monitoring tool for those with a respiratory condition (asthma).

HALL 16

Smiths Medical

Hall 16, Stand G25-4

📍 Upper Pemberton, Kennington, Ashford, Kent, TN25 4BF
 ☎ +44 (0)1303 260551
 ✉ ics@smiths-medical.com
 🌐 www.smiths-medical.com

Smiths Medical is a leading global manufacturer of specialty medical devices that provide innovative and lifesaving solutions for the world's healthcare markets. Specialising in infusion therapy, vascular access, vital care, and specialty products including animal health products and emergency medical devices like transport ventilators, the products are found in hospital, emergency, home and specialty care environments and are used during critical and intensive care, surgery, post-operative care and for support in managing chronic illness.

Spearmark Health Ltd

Hall 16, Stand F20-3



📍 2a Howard Road, Eaton Socon, St Neots,
 Cambridgeshire, PE19 8GA
 ☎ +44 (0)1480 222 366
 ✉ sales@droplet-hydration.com
 🌐 www.droplet-hydration.com/
 🐦 @droplet_UK

The Droplet system consists of a mug and a tumbler with intelligent reminder bases. Droplet is proved to help prevent dehydration, especially in the vulnerable.

Friendly spoken messages and flashing lights in the base remind the user to drink, and the standard messages can be replaced with personalised messages recorded by a relative or carer. In a busy ward the lights allow a nurse to see from a distance if a patient needs encouragement or help to drink. At night, a soft light allows the cup to be found in the dark.

We are looking for International Distributors.

HALL 16

Speed Plastics Ltd

Hall 16, Stand F18-7



📍 Wheatbridge Road, Chesterfield, S40 2AB
 ☎ +44 (0)1246 276 510
 ✉ charlotte@fraser-bowden.com
 🌐 www.speedplastics.co.uk
 🐦 @speedplastics

Speed Plastics Ltd specialises in high-frequency welding of PVC, polyurethane film, PVC and polyurethane coated textiles to produce medical products to customer requirements. We also deliver subcontract welding for medical manufacturers.

Our manufactured products include: mattresses; cushions; lumbar supports; isolation units for patient care & pharmaceutical industries.

We are proactively looking for new manufacturing partners

Steri-Pod Ltd T/A TitanMed

Hall 16, Stand G20-7

📍 Unit 8 Sovereign Business Park, Barnsley Road Shepley,
 Huddersfield, HD8 8FW
 ☎ +44 (0)1484 865586
 ✉ info@titanmed.co.uk
 🌐 www.titanmed.co.uk

The Steri-Pod Group comprises of two companies, which provides a wide range of goods and services.

TitanMed Ltd manufactures and distributes worldwide a range of treatment tables, examination couches and patient trolleys suitable for use in a variety of healthcare environments and treatment procedures including, physiotherapy, podiatry, ultrasound, phlebotomy, gynaecology and accident & emergency departments.

The Steri-Pod Group have a certified production system using ISO 13485, with all products conforming to international norms as well as all been CE marked.

The Steri-Pod Group prides itself on its core values of service, teamwork, expertise, reliability and integrity.

HALL 16

Surgitrac® Instruments

Hall 16, Stand G18-5

 10 Wharfside Business Park, Manchester, M44 5PN

 +44 (0)161 7767626

 info@surgitrac.com

 www.surgitrac.com

 @Surgitrac

Who are Surgitrac Instruments?

We are an established manufacturer of single-use and reusable, specialist surgical instruments made from medical grade stainless steel or titanium.


Our heritage lies in the manufacture and distribution of ophthalmic surgical instruments. Now in its 11th year, the group is both a manufacturer and distributor of high-quality surgical instruments and procedure packs.

Our manufacturing facilities are located in China and the UK.

We have an office in Hong Kong, and our UK office provides management and administrative support.

Surtex Instruments Ltd

Hall 16, Stand F18-6

 Unit 202 Kingspark Business Centre, 152-178 Kingston Road, New Malden, Surrey, KT3 3ST

 +44 (0)20 8123 3513

 sales@surtex-instruments.co.uk

 www.surtex-instruments.co.uk


 @SurtexInstrum


Surtex Instruments is a medical technology company recognised for innovation and excellence in the manufacture of premium surgical instruments. Their extensive product range consists of over 11,000 instruments for various specialties such as: general surgery instruments, GYN & obstetrics, ENT instruments, orthopedic & trauma, cardiovascular, neurosurgery and ophthalmic instruments. In addition to premium quality instruments their popular SurtiCon range of sterile container systems and accessories provide a complete sterilisation solution. All Surtex instruments are CE approved and manufactured to standards exceeding ISO 9001:2015 and BS EN 13845:2016.

HALL 16

Synergi Europe Limited

Hall 16, Stand G25-1

 21-22 Langston Priory Workshops, Station Road, Chipping Norton, Oxfordshire, OX7 6UP

 +44 (0)7796 392488

 info@synergionline.com

 www.synergionline.com

We are Synergi Europe Limited and we are based in Oxfordshire in the United Kingdom. We produce a large variety of acupuncture needles, moxa, cupping sets; we are also home to physio products, aromatherapy essential oils, herbal products and mushroom nutrition products. We are looking for distributional partners worldwide and we will help you marketing our products in your local market.

Teal Patents Ltd

Hall 16, Stand G24-2

 Waterloo Avenue, Chelmsley Wood, Birmingham, West Midlands, B37 6QQ

 +44 (0)121 770 0593

 chris@tealwash.com

 www.tealwash.com

 @hand_washing

TEAL Patents – the world's leading manufacturer of mobile handwash units – is on the hunt for new distributors at Medica 2018.

By looking for partners to work directly alongside, TEAL is aiming to expand its international distribution network. With 59 years' experience in the mobile handwashing device market, TEAL specialises in this area.

TEAL will exhibit its innovative Hygienius MediWash – a mobile hot water handwash sink with soap and towel dispenser which incorporates the WHO's 7-step handwash training video.

To trial TEAL's ground-breaking MediWash or to learn more about becoming a distributor, visit TEAL Patents in Hall 16, stand G24-2.

HALL 16

TriMedika Ltd

Hall 16, Stand F10-1

 E3 Building Springvale Campus, 398 Springfield Road,
Belfast, Antrim, BT12 7DU

 +44 (0)28 9026 5140

 rmolloy@trimedika.com

 www.trimedika.com

 @TriMedika16

TriMedika specialises in the design, development, manufacture and international distribution of innovative medical devices. TriMedika delivers cutting edge technology to healthcare professionals for patient benefit.

TRITEMP is the non contact infrared clinical thermometer which requires ZERO consumables so saves money and reduces plastic waste. With ZERO patient contact, TRITEMP can optimise infection control and deliver a better patient experience.

TriMedika is developing solutions for medical device connectivity for hospitals and for telehealth application to support patients in their homes and is an ISO 13485:2016 accredited company.


TriMedika is seeking dynamic distributor partners worldwide; visit F10/1 for a product demonstration.

TTP Ventus



Hall 16, Stand G04-4

 Melbourn Science Park, Melbourn, Cambridgeshire, SG8 6EE

 +44 (0)1763 26 26 26

 enquiries@ttpventus.com

 www.ttpventus.com

 @ttpventus

TTP Ventus manufactures the Disc Pump range of multi award-winning micropumps, which are enabling innovation across sectors from medical and life sciences, to environmental and defence. Our pumps deliver high pressure and flow, silent operation, rapid response time, precision and ultra-smooth flow – all in a tiny package, to support product innovations through wearability, portability, and simplicity.

HALL 16

UK Medica Ltd

Hall 16, Stand F02-3

 12 Meriden Way, Watford, Hertfordshire, WD25 9DT

 +44 (0)7532 674670


 info@ukmedica.com


 www.ukmedica.com

Our products include medical device nasal spray, wound plaster spray, pain relief cold spray, wart removal and sea water nasal spray.

Vannin Healthcare Ltd

Hall 16, Stand F24-5

 140 Fairways Drive, Mount Murray, Santon,
Isle of Man, IM4 2JG

 +44 (0)7624 483535

 admin@vanninhealthcare.com

 www.vanninhealthcare.com

Our Focus and Solutions:

- › Improving Health Systems Globally
- › E-M Health - Tele Medicine Products
- › Primary Care and Cardiac Disease Prevention
- › Green Cube, Fully Paperless EHR since 2006
- › Hospital Turnkey and Management Solutions
- › Consultancy
- › Strong relationship with Health Governments Globally
- › Proven Cost Savings with Significant Better Patient Care

HALL 16

Viomedex Limited



Hall 16, Stand F24-3

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East Sussex, BN27 2BY

☎ +44 (0)1323 446130

✉ sales@viomedex.com

🌐 www.viomedex.com

With an expanding global market Viomedex Limited are here to showcase our range of products which include breathing circuits, sensors, perforators, surgical marker supplies, and to launch our second generation complete nCPAP System - First Breath. As a Management Team we can offer a wealth of experience, having delivered medical disposable healthcare supplies to customers for the last 40 years. We are dedicated to building long term relationships to ensure continuity and a high quality service to the users of our healthcare products.

Warwick SASCo Ltd

Hall 16, Stand G19-1

📍 Warwick House, Heathcote Way, Warwick, CV34 6TE

☎ +44 (0)1926 422427

✉ enquiries@sasco.co.uk

🌐 www.sasco.co.uk

Warwick SASCo manufactures and delivers a wide range of single use and reusable healthcare products.

For over 35 years we have supplied plastic medical devices that continue to meet the demanding requirements of healthcare processing. Our products are purchased by hospitals, sterile services, clinics, surgeries and care homes in over 70 countries.

Our products conform to ISO13485 and British Standards BS5452, BS2588, BS3215.

We are 100% committed to delivering a 5 Star Service to you – first time, every time.

Visit our website to see our full range of products.

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