

abhi Association of British Healthcare Industries



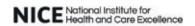


The AHSN Network













ABHI is the leading medical technology industry association in the UK. We are a community of over 250 members, from small UK businesses to large multi-national companies. We champion the use of safe and effective medical devices. The work of our members improves the health of the nation and the efficiency of the NHS.

We are the voice of the industry

- We are an authoritative voice, communicating the interests and issues of our members
- We are recognised as building trust and cooperation between industry and our partners.

We are the support that powers industry

- We provide insight and expert assistance
- We outline the industry's strategic vision, contributing to the development of policy in areas such as regulation, procurement and technology adoption.

We facilitate collaboration and help businesses prosper

- Member-led groups address a wide variety of topical issues
- We run international trade missions and provide support for UK companies in overseas markets.

All our work is underpinned by a robust Code of Business Practice, accepted by each member organisation, which drives a commitment to high ethical practices by all.

THE

patients every week.

The NHS deals with over 4.7 million



It is the world's largest single payer healthsystem



and has an annual budget of £120bn of which £5bn is spent on medical supplies.

> In 2016/17 **£201** was dedicated to sustainability and transformation funds to drive improvements in health and care.





Over 600,000 patients part in clinical trials each year. **U** patients take

Academic Health Science Networks that are dedicated to spread innovation have supported over 500 new products or services into the NHS.



A government backed industrial strategy prioritising MedTech



From space exploration to clean energy to medical technologies, Britain will remain at the forefront of collective endeavours to better understand, and make better, the world in which we live.

Prime Minister, Theresa May





Members will benefit from our:

Extensive relationships

- Signposting and introductions to a highly-developed network within the UK health system
- Introductions to critical collaborators and potential partners for joint-ventures and distribution arrangements.

Expert leadership

- Access to an experienced and knowledgeable leadership team providing market intelligence and input into current policy development
- In-depth knowledge and understanding of business opportunities and government initiatives.

Insight and intelligence

 Access to a variety of written briefings, webinars and conferences providing up to date intelligence and market analysis.

ABHI International Membership is available for \$2,000 USD a year

For more information on how to join, contact angela.jeffery@abhi.org.uk or visit www.abhi.org.uk

OUR <u>NETWORK INCLUDES</u>

The Department for International Trade (DIT) has overall responsibility for promoting UK trade across the world and attracting foreign investment to the UK. DIT's Life Sciences Organisation helps UK and overseas companies take advantage of a range of commercial opportunities in the sector.



The AHSN Network

There are 15 Academic Health Science Networks across England, established by NHS England in 2013 to spread innovation at pace and scale, with a remit of improving health and generating economic growth. Each AHSN works across a distinct geography serving a different population in each region.

MedCity works across the world-leading life sciences and healthcare cluster of Cambridge, London and Oxford as an entry point to academic and industrial capability of the South East of England. They provide a single front door and concierge service for industry and investors looking for partners, infrastructure and expertise.





The National Institute for Health and Care Excellence provides national guidance and advice to improve health and social care. NICE publishes guidelines in four areas: the use of health technologies within the NHS, clinical practice, guidance for public sector workers on health promotion and ill-health avoidance; and guidance for social care services and users.

The Northern Health Science Alliance (NHSA) is a pan-regional health partnership established by the leading Universities, NHS Teaching Trusts and Northern Academic Health Science Networks. The NHSA works across a population of 15 million people bringing together research, health science innovation and commercialisation for the benefit of patients. The NHSA also leads the £20m DoH Health North: Connected Health Cities project.



National Institute for Health Research The NIHR fund health and care research and translate discoveries into practical products, treatments, devices and procedures, involving patients and the public in all our work. They ensure the NHS is able to support the research of other funders to encourage broader investment.

The Medicines and Healthcare products Regulatory Agency is an executive agency of the Department of Health in the United Kingdom which is responsible for ensuring that medicines and medical devices work and are acceptably safe.





"Forte Medical recently accompanied ABHI's international trade mission to Texas. Quite simply, the level of access to such a market would not have been achievable without the leadership, support, network of contacts and expertise of ABHI. In fact, it delivered such tangible promise that we are going again to crystalise the relationships from the introductions forged by the ABHI team."

Giovanna Forte

"The ABHI has been a longstanding supporter of the work of the national network of Academic Health Sciences Networks. This year we have enhanced those interactions and developed an exciting forward programme of joint work. Our relationship will be particularly valuable as we think about the implementation of the Accelerated Access Review and the role of the MedTech in the development of a new industrial strategy for our country."

Dr Liz Mear *Chair, AHSN Network*

"Within the technical and regulatory environment it is essential to understand all perspectives before developing positions on often complex issues. ABHI have consistently been a key stakeholder for MHRA in this field. They are a leading source of insight for our industry engagement activities."

John WilkinsonDirector of Devices, MHRA



ABHI LEADERSHIP TEAM



Peter Ellingworth
Chief Executive

Peter provides overall leadership for ABHI. Relationships with government and senior NHS staff are fundamental to his work.



Richard Philips
Director, Healthcare Policy

Richard focusses on UK healthcare policy. His extensive network of contacts includes the ABHI/AHSN relationship.



Nishan Sunthares Chief Operating Officer

Nishan specialises in commercial strategy. Key areas of knowledge include NHS commissioning, procurement and digital health.



Andrew Davies
Director, Market Access

Andrew's manages ABHI's market access strategy. His work revolves around Payment and Incentive Systems as well as Technology Assessment.



Paul Benton
Managing Director, International

Paul leads ABHI's International strategy. His team coordinate trade missions, conferences and exhibitions around the globe.



Phil Brown
Director, Technical & Regulatory

Phil boasts a wealth of regulatory experience. He leads on ABHI's relationship with MHRA and technical policy.

Sami Agush, Business Analyst
Eleanor Charsley, Policy and Stakeholder Relations Executive
Jonathan Evans, Manager, Communications
Linette Irons, Manager, Facilities
Sarah Izon, Manager, International
Angela Jeffery, Membership Relationship Manager
Mike Kreuzer OBE, Advisor
Esther Mannoukas, Accounts Administrator
Judith Mellis, Senior Manager, UK Market Affairs
Scarlett O'Sullivan, International Executive
Clive Powell, Senior Manager, Compliance and Regulation
Andy Taylor, Advisor, Public Policy
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